

# Carbon Consultancy

2024





















# About us

Since 2015, Vertas, Concertus Design and Property Consultants, and Opus People Solutions have forged a dynamic and collaborative partnership that spans both the public and private sectors. Throughout this time, our Group has rapidly expanded, establishing itself as one of the largest integrated facilities management companies in Great Britain. This growth has been fuelled by the synergy between our diverse services, including property design, specialist recruitment, and comprehensive facilities management solutions.

Our award-winning service portfolio reflects our versatility and commitment to excellence. We deliver everything from essential cleaning services and grounds maintenance to passenger transport solutions, safeguarding training, and full-scale property management. Each of these offerings is crafted to meet the needs of our clients, ensuring that their environments are safe, functional, and inspiring.

We strive to make a meaningful difference to the broader community and the planet. Sustainability is woven into the fabric of our operations, and we are actively working to provide solutions that meet today's challenges and empower future generations. Our ambitious goal exemplifies our commitment to sustainability to become Net Zero by 2030. To achieve this, our teams align their services with innovative practices that reduce our carbon footprint and promote environmental responsibility.



# Transforming energy management with expertise and insight

At Concertus, part of the Vertas Group, we don't just consult; we partner with you to craft a holistic carbon strategy that aligns with your sustainability goals and business objectives. We integrate cutting-edge energy and sustainability analysis with a deep understanding of your needs. From evaluating broad energy strategies like electricity, gas, and water supply to conducting detailed assessments of your building's performance, we offer tailored solutions that drive results.

## Strategic Energy Management for Long-Term Success

We employ a proactive, systematic approach to monitoring, managing, and optimising your energy usage. Through comprehensive energy audits, we provide a clear, actionable understanding of your current energy use and identify key opportunities for savings.

Our tailored energy management plans go beyond the audit, outlining specific steps to boost efficiency across your property portfolio—whether you operate offices, warehouses, or other facilities. We work with your internal teams to ensure that energy-saving practices are seamlessly integrated into your operations, driving significant cost reductions, and improving overall operational efficiency.

## Unparalleled Customer Support and Engagement

From the moment you reach out to us, our team is committed to providing exceptional support. We start with an on-site assessment to identify your needs and develop customised energy solutions that align with your unique business demands. Our support doesn't end there; with unlimited helpdesk access, we're always available to assist you by phone or email. Our expertise extends to bill validation, active utility meter management, in-depth consumption data analysis, and handling supplier enquiries. With over 40 years of combined experience, our team ensures you secure the best energy deals, making every penny count.

## Partner with Concertus for a Sustainable Future

When you choose Concertus, you select a partner committed to your success. Our comprehensive carbon strategy consulting services are designed to empower your organisation, enhance energy efficiency, and unlock substantial cost savings while contributing to a more sustainable future.

Let us help you navigate the complexities of energy management and sustainability so you can focus on what you do best - running your business.

# Our sustainability journey

At the Vertas Group, we understand that sustainable business practices are no longer optional but essential. We've taken bold steps to minimise our environmental footprint, making us a service provider and a sustainability partner.

#### **Our Commitment to the Planet**

We're on a clear path to achieving Net Zero emissions, targeting 2030 for Scope 1 and 2 emissions and 2050 for Scope 3. To reach these goals, we've partnered with Planet Mark driving tangible results in reducing our environmental impact. We've revamped our procurement strategy to prioritise sustainable, eco-friendly products and practices. This ensures that every project we undertake aligns with our high environmental standards, benefiting your business and the planet.

#### Leading by Example

Our commitment to sustainability is backed by action. Vertas, Concertus, and Opus People Solutions have all achieved ISO 14001 accreditation. This internationally recognised certification underscores our dedication to continually improving our environmental performance, ensuring that we meet and exceed industry standards.



#### The Benefits for You

By choosing us, you align your brand with an organisation that prioritises the environment, helping you meet your own sustainability goals. Our experience and expertise leave us perfectly placed to support your business as you begin your journey.



## Our Carbon Consultancy services:

#### Carbon Reporting

Gain accurate, compliant, and comprehensive reports on your carbon emissions. This improves transparency and accountability, which can be crucial for investors, customers, and regulatory bodies.

#### Contract Management

Ensure your energy contracts are optimised for price, terms, and conditions to help you avoid unnecessary costs, penalties, and inefficiencies.

#### Decarbonisation Projects

Lower your operational costs and reduce consumption by receiving expert guidance on projects that help reduce carbon emissions, such as switching to renewable energy sources or upgrading energy systems.

#### **Energy Procurement**

Get access to competitive energy prices and contracts that are suited to your needs. We'll ensure you do not overpay for energy, potentially resulting in significant cost savings over time.

#### Energy Framework Agreement

Our structured approach to energy purchasing, enables you to streamline your procurement process, achieve economies of scale, and manage energy risk more effectively.

#### Energy Help Desk

A dedicated support team will assist with your energyrelated issues, providing fast resolutions to billing disputes, technical problems, and usage enquiries.

#### Energy Performance Certificates (EPC)

We will assess the energy efficiency of your buildings, ensuring compliance with regulations and identifying opportunities for energy-saving improvements.

#### Flexible Purchasing

Take advantage of fluctuating energy market prices by purchasing energy at optimal times, reducing overall costs.

#### Minimum Energy Efficiency Standards (MEES)

We will help ensure your properties meet the legally required energy efficiency standards, meaning you will avoid penalties and keep property marketability.

#### Smart Metering

Keep track of real-time energy consumption and identify inefficiencies, reduce waste, and optimise energy usage. You'll be provided with more accurate billing and better control over your energy expenses.

#### Spend Recovery

We will identify and recover any overpayments or billing errors from previous energy contracts, providing you with refunds or credits.

#### Your One-Stop Solution for Exceptional Property and Design Services

When you choose us, you're not just selecting a service provider—you're partnering with a team of property specialists and visionary designers dedicated to transforming spaces and enhancing communities. Our projects don't just reshape skylines; they elevate the quality of life for those who live and work in them. With a proven track record of excellence, we deliver projects that exceed expectations and consistently meet the highest standards.

Architecture • Building Surveying • Estates Management • Mechanical + Electrical • Project Management • Quantity Surveying • Structural + Civil Engineering



# Are your energy bills correct?

The energy sector experiences constant changes, with government taxes, levies, and infrastructure costs now making up to 60% of your bill. Due to these continuous changes, you may be paying more than necessary, as energy suppliers can issue incorrect bills, resulting in unnecessary spending.

- Cost Saving: We'll identify unnecessary charges
- Time Savings: Concertus will handle disputes, freeing up your time
- Peace of Mind: You will know industry experts are looking after your bills
- Accurate Budgeting: Through our thorough consumption analysis you can avoid any surprises and secure long-term financial planning
- Simplified Processes: We will streamline the complex process of dealing with energy suppliers, simplifying energy management
- Consumption analysis actual against estimated usage

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# We can help you get better prices and manage your utility contracts:

We manage and operate large energy portfolios, which means we can negotiate competitive prices from suppliers.

- Energy contracts to fit you
- Experienced energy industry staff
- Supplier contract management
- Money saving advice
- Spend recovery
- Bill checking service



#### **Case Study**

North Norfolk District Council enlisted Concertus for energy consultancy to streamline its energy management, aiming to reduce staff workload with invoice management. Vertas introduced an automated system through electronic data interchange (EDI) billing, which improved invoice efficiency and accuracy. It also established new energy contracts to consolidate billing. This approach led to significant administrative time savings and a £32,000 cost reduction through identifying billing errors and securing refunds.

The new process in place has now freed up staff to concentrate on other things and we have now received refunds that I believe we were unlikely to attain if we were still trying to chase these ourselves.

Debra Beckles, Procurement Officer, North Norfolk District Council

# Public sector electricity and gas procurement framework agreement

Our framework agreement makes the energy procurement process simple.

#### The facts...

Who can use the it?

Our framework agreement is available for use within England and Wales by any public sector body in the UK including:

- Schools and Academies
- Local Authority Establishments
- Police and Emergency Services
- NHS and HSC Bodies
- Central Government Departments and their agencies
- Registered Charities
- The procurement solution is a fully managed energy process, which means there are no suppliers to manage or tenders to run, leading to dramatically reduced invoice processing time in finance.
- It is a fully risk-managed solution and fully compliant.
- Concertus embraces innovation and sustainability as core values in their day-to-day business operations.
- The energy team consists of skilled specialists with a passion for energy who are committed to going the extra mile to support you in managing your energy supply.

The Energy Management team not only offer the most competitive prices but also a dedicated customer service team who are very effective and deliver with a smile. We would recommend them without hesitation.

Trust Finance Manager – Avocet Academy Trust

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Thomas Gainsborough School, under Unity Schools Partnership, collaborated with Concertus to tackle unusually high utility consumption outside school hours. Through weekly reports and regular meetings, we pinpointed the building management system as the cause. After a 24-month investigation with the Education Funding Agency and the construction firm, the school identified and claimed for an approximate £10,000 overspend due to this issue.

We have found the support that we have received from Vertas Group invaluable. Their knowledge and expertise identifying and challenging inaccurate billing and unnecessary consumption has saved our school thousands.

Liz Clements, Premise Manager, Thomas Gainsborough School

SCHOOLS PARTNERSHIP



# Thank you for reading our document.

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